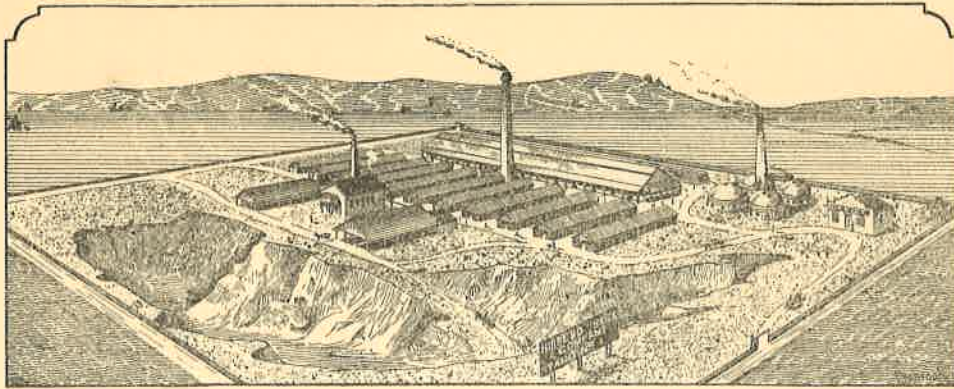


HIBBERD  
Brick Company

WORKS.

Covering Eight Acres  
of Ground.

Two Acres  
Under Roof.



KLOSE  
Continuous Kiln.

Capacity  
50,000 Per Day.

6,000,000  
Brick Burned in this  
Kiln in 1892.

DEAR SIR: I herewith inclose you one of our circulars descriptive of the Klose Patent Brick Kiln, which is worthy of your consideration. This kiln is easily managed in burning. You can see the brick from the top to the bottom of the kiln and the draft positive. The burner knowing the state of heat his clay requires, can burn his brick to the required hardness his clay will permit him to do, consequently making as near a uniform burn as is possible.

**BALKY KILNS.**—This kiln works good in harness and does not need tin tubes and caps in the wall to regulate the fires. It does not have cold spots on top, compelling the burner to raise the flating and probably build a flue on the top of the kiln. It does not require a week or ten days watersmoking. It does not require a flash wall. It does not require bags. It does not melt your top brick before bottom is hot, or vice versa. It does not require a hollow bottom always getting out of repair. It does not suffocate your employes with the heat either wheeling out or setting brick, because having no arch or crown it is perfectly cool, allowing your employes to do a day's work instead of fanning themselves. This is a new kiln and is well broke, and does not have the balky ways of so many other kilns, making proprietors vexed in mind as well as pocket, with the imagination of doing better next time.

**CONSTRUCTION.**—It is very easy to construct only four plain walls like a common clamp, a few flues under ground and a good stack, no crown or arch being required. The fire-pots on top to fire through cost seventy-five cents each and are removable. As to durability, this kiln will last twenty years laid up in clay mortar if roof and eave sheds are built over it.

Advantages of this kiln are minimum amount of fuel, uniformity of brick as to size and color, toughness caused by its continuous, drying, burning and cooling, annealing the brick to such any extent, as brick made out of weak clay will be three times tougher than if burned in an up-draft kiln or clamp by the old process. Comparatively no waste, and everything clean around your kiln, thus giving satisfaction to employes as well as owner, and last but not least being able to give your employes more wages, bettering their condition, educating their children, making their homes happy and forever preventing that annoyance to manufacturer—*strikes*.

Do you desire to keep up with the new era of brickmaking, progressing at every step, making every brick you make a saleable brick, no building up and tearing down clamps once a year if not oftener, no wasting of heat in your kilns through improper construction, no bat or rubbish piles around your yard to be always in the way, an unsightly advertisement of poor management and stopping your visitors from commenting on the sad refrain of "Over the Hills to the Poor House?" Why don't you double your demand, make your business pay, excel others in the same business if possible, drive out unfair competition by enhanced quality of your product, be satisfied to burn your brick instead of burning your men and the whole country around you works, instead of putting your money in waste heat and the ash pile put it in your pocket? A dollar saved is a dollar made, and if it isn't it's just as good. Plenty of money in the pocket makes a man happy, enlarges the bump of generosity, gives his wife a trip to the sea side or World's Fair, pays his men for all overtime, walks around a wheelbarrow instead of falling over it, always in good humor and susceptible to expressed flattery of your neighbor saying you are the smartest and best brickmaker in the United States. Good humor is conducive to the best of health, and I suggest that if you want to add ten years of unalloyd happiness to your life and reap all the benefits suggested above, buy a Klose Continuous Kiln of C. KLOSE, Doniphan, Nebraska, or

**RICHARD HIBBERD,**  
Kearney, Nebraska.

P. S. This is the "original and only." No experiment. Is not warranted as good as some Jim Crow kiln. There is no sorry business about this kiln, either as to infringements or spoiled brick. You have all got to have it. The smartest first. Procrastination is the thief of time, and it bursts up lots of brickmakers too. Ride the goat while you have a chance. Goat riding is better than walking.

N. B. This kiln is sold, not given away.